

What's Your Mission?



Everyone knows the Goodwill "Smiling G" Logo. This 2013 Annual Report is designed to help you match faces, names and ... smiles to Goodwill's mission of helping individuals prepare for, find and retain employment in Summit, Portage, Medina, Ashland and Richland Counties.

In the following pages, Goodwill proudly shares its key 2013 achievements - serving more than 9,000 individuals, placing more than 489 individuals in positions, growing Mission Services 266% in Ashland and Richland Counties, achieving an 11th consecutive CARF recertification (33 years) and its 3rd certification to ISO 9001:2008.

All these things and so much more were made possible by the power of a smile.

SMILE . . .

It costs nothing but creates much.

It enriches those who receive without impoverishing those who give.

It happens in a flash and the memory of it sometimes lasts forever.

None are so rich they can get along without it and none are so poor but are richer for its benefits.

It creates happiness in the home, fosters goodwill in a business and is the countersign of friends.

It is rest to the weary, daylight to the discouraged, sunshine to the sad, and nature's best antidote for trouble.

Yet it cannot be bought, borrowed or stolen, for it is something that is of no earthly value to anyone until it is given away.

And if in the course of the day some of your friends should be too tired to give you a smile, why not give them one of yours?

For nobody needs a smile so much as those who have none left to give . . . SMILE!

— Author Unknown

Thank you for smiling on Goodwill. Thank you for donating, shopping, procuring services or volunteering. Your smile makes a positive difference each and every day!

Sincerely,

Barry E. Thoman, CPA Nancy Ellis McClenaghan Chairman of the Board President & CEO C. Allen Nichols Pedro Barnes 1st Vice Chair Vice President, Retail Operations Gary L. Rickel **Janet Morrison** 2nd Vice Chair Vice President, Contract & Logistics Services Margaret D. Jordan, J.D. M.S. Gregory H. Morton Vice President, Mission Services & Public Relations Secretary Brent R. Thompson, CPA, MT Timothy H. Sisler Treasurer Advisory Chief Financial Officer

"Now I have choices on the direction to take my future."











"With the skills I have learned, I can reach my full potential."







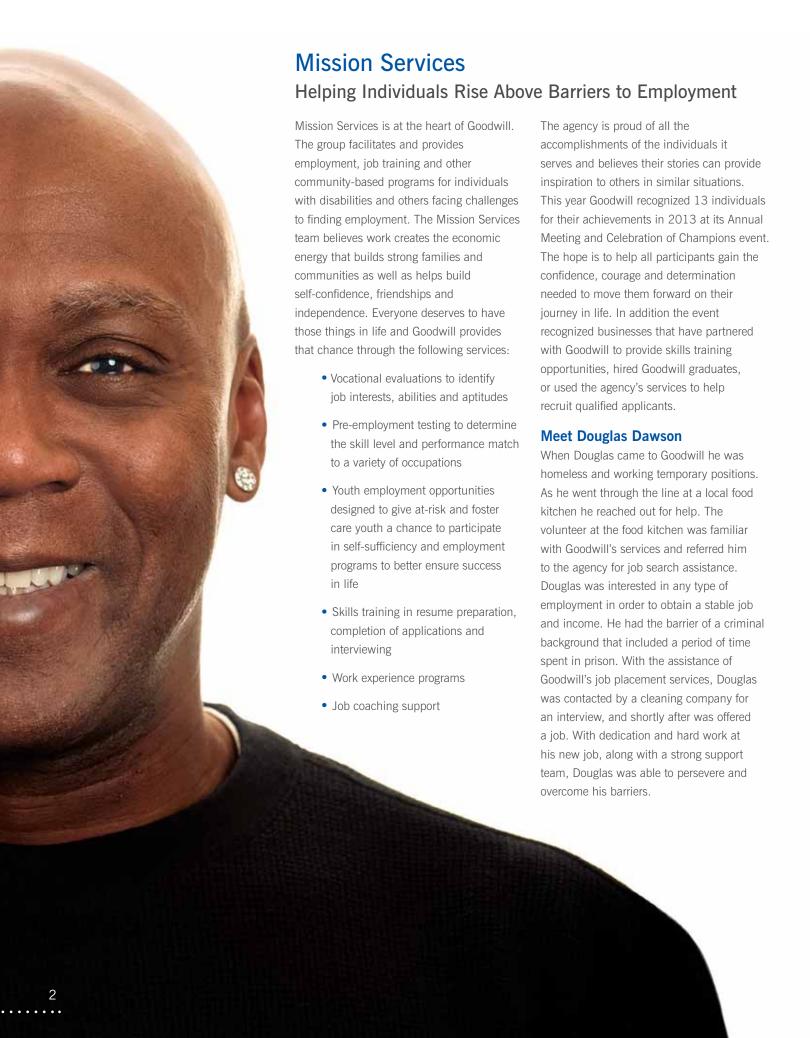






"Having a job helps me build confidence, selfesteem and independence."





Meet Eva Stephenson

When Eva was referred to Goodwill she described herself as being as low as a woman could go in life. She had no place to live, had not worked since 1989, did not graduate from high school and had lived with an abusive husband for more than 30 years. Due to Eva's circumstances, it was imperative that she find housing and employment as soon as possible. She worked with Goodwill to build a resume, fill out job applications as well as learn interviewing and job search skills. Eva found a job last year with a cleaning company and now has her own place to live. While still building her skill sets, she is well on her way to leading a more stable life.



Community Collaboration

Many times an individual with a barrier to finding employment is also dealing with a multitude of issues. This is why Goodwill creates strong partnerships in the communities it serves. On a regular basis the agency works closely with other non-profits, local city and state government agencies and many businesses across Summit, Portage, Medina, Ashland and Richland Counties.



For example, this past year Goodwill collaborated with agencies in Richland, Crawford and Ashland Counties to host an Employment Expo on Sept. 19, 2013. Approximately 55 employers participated in the expo that was attended by more than 200 job seekers. Prior to the expo, job seekers were offered a series of job search classes in order to make the best

impression on employers participating in the job fair. In planning, Goodwill met on a monthly basis with a team of individuals from agencies in Richland, Crawford and Ashland Counties. Each agency brought their area of expertise to this collaborative event and it was such a success, plans are in the works for the 2014 Employment Expo.

Celebration of Champion Honorees

- Douglas Dawson
- Eric Edwards
- Stacy Fuson
- Larry Grant
- Amy Johnson
- Alec Lopano
- Darren Lynn
- Anthony Petak
- Violet Ramunni
- Cassandra Robertson
- Monica Schnitzler
- Jennifer Seman
- Eva Stephenson

Community Partner Honorees

- Automated Packaging Systems, Inc.
- Community Collaboration on Employment Expo in Richland, Crawford and Ashland Counties:
 - * Jonnie Barnes
 Richland County Job and
 Family Services/OhioMeansJobs
 Richland County
 - * Lori Bedson (Team Leader)
 Richland County Job and Family
 Services/OhioMeansJobs
 Richland County
 - Lisa Brown
 Richland County
 Job and Family Services/
 OhioMeansJobs Richland County
 - * Larry Corn (Team Leader)
 Workforce Specialist, East Region
 3 (Medina, Summit, Ashland,
 Wayne and Holmes Counties)
 - * Rich Pate
 Ashland Pump House Ministries
 - * Patty Sheppard
 Ashland County Job and
 Family Services
- Parsec Enterprises



programs for individuals with disabilities as well as others facing challenges to finding employment."

The Contract Services group, comprised of the Assembly and Sewing departments, works currently with 63 customers - and the list is growing from firms in the automotive industry, consumer products, government agencies and many others. Not only can the team customize a solution to fulfill needs in assembly, collating, die-cutting, sewing, packaging and more, but builds work skills in program participants, preparing them for jobs in the community. Typically the group has between 40 to 50 individuals in training each day. When working with the Contract Services group, customers receive quality products and services as well as invest in supporting job growth in the community.

Contract Services Certified to ISO 9001:2008

- Assembly
- Collating
- Die-cutting
- Sewing
- Heat Shrinking
- Packaging
- Kitting
- De-manufacturing
- Re-work
- Sorting
- Labeling
- Prototyping



Malinda Mason, program participant, packaging a hopper for Automated Packaging Systems, Inc.



Program participants from Contract Services and Retail operations as well as Goodwill case managers and mentors.





Goodwill's mission, by the numbers

Helping individuals prepare for, find and retain employment.

Serving Summit, Portage, Medina, Ashland and Richland Counties.

Total served in 2013 918 VOCATIONAL EVALUATIONS, ASSESSMENTS & ADJUSTMENTS 198 YOUTH PROGRAMS 3,017 JOB SKILLS CLASSES & WORKSHOPS* 3,025 } JOB FAIRS 489 JOB PLACEMENT SERVICES **OTHER SERVICES** Fund gift cards and Radio Reading] **EMPLOYER SERVICES** [Recruitment, screening, testing, training, outplacement, etc.] 9,004

Dollars distributed through Elizabeth Clark Emergency Fund:

\$89,828

Local businesses served by Goodwill's Contract Services:

Value for 2013 jobs:

\$11.8 million



Hours donated by volunteers:

31,785

Community





Donations

Generous donors:

434,911

Tons of clothing and household items donated:

20,711





Pounds of computer equipment recycled (Dell Reconnect):

433,940

Pounds of material recycled through salvage:

7,662,000

Outlet Store



Cents from every dollar spent at Goodwill stores that funds mission:

\$0.88

Hours worked by participants in Goodwill's Retail and Contract Services operations:

141,874

Recycle



†††††

Retail and online program shoppers:

1,000,074

Donors

Thank you for Supporting Goodwill's Mission

General Operating Fund \$10,000 +

Anonymous Lucy & Emily Beasley Charitable Trust

\$5,000 - \$9,999

Lloyd L. & Louise K. Smith Foundation

\$1,000 - \$4,999

Lawrence and Donna Barton BCG & Company/ **BCG Systems** Bober Markey Fedorovich

Bridgestone Americas

Tire Operations Lisle M. Buckingham

Endowment Fund Mary S. and David C. Corbin Foundation

Fifth Third Bank

FirstMerit Bank William and Mary Glaeser

Fred S. Hatherill Trust

JAH Foundation

Morris B. Jobe and Maxine G. Jobe Trust

Kurt Lutz

Eric and Nan McClenaghan Meaden & Moore, Ltd.

The Millennial Group, LLC The Laura R. & Lucian Q.

Moffitt Foundation

R.C. and Katharine M. Musson Charitable Foundation

National Machine Co. Oak Associates, Ltd.

OMNOVA Solutions, Inc.

Charles E. & Mabel M. Ritchie Memorial Foundation

Roetzel & Andress

Jean C. Schroeder Signet Development, Ltd.

SS&G Financial Services, Inc. W3 Wealth

Management, LLC Welty Building Company, LLC White Hat Management

Samuel Reese Willis Foundation

\$500 - \$999

ABC Therapy, Ltd. Akron Children's Hospital Akron General Health System

Asuama and Ebony Yeboah-Amankwah Amer Insurance

Glenn R. & Alice V. Boggess Memorial Foundation

City Scrap & Salvage

Clara Weiss Fund Karen and George W.

Daverio, Jr. GPD Group

Dr. Susan C. Hanlon

J.C. Whitlam Manufacturing Company

Margaret McBride

Jackie and Greg McDermott & Family

W. Paul Mills and Thora J. Mills Memorial Foundation

Greg and Kimberly Morton Myers Industries Lawn and Garden Group

Charles and Therese Peter Thomas J. Raymond

Roger and Judy Read

Joe Saporito

Chas, Kim, Sarah and Zachary Schreckenberger

Tim & Elaine Sisler Summa Health System

S.C. Thomas & Associates, CPA

Well...Now, LLC Angela Dawn Wells

Chad Welty Jerry H. Welty

Mark and Sue Whitlam

\$0 - \$499

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Pedro Barnes

James Barsella Kelley Behrens

Clarence and Mary Belknap

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Aaron Berke Jeanine Black

Kevin Blakely Grace E. Boldt

Paul & Diana Bonardi Cheryl Bowers

Veronica Boyle Denise Bracken

Chris and Michael Brauning Ann and David Brennan

Kimberly Bricker

Thomas R. Briggle Rick and Linda Brouse

James M. Brown Pamela Lvn Buehrie

Robert Burns

Jeffrey W. Byrd Edward P. Calame

Pattie Campbell

Mario Caponi

Jeffrey J. Casto

Paul Catania Donald Alan Cauley

Brenda S. Cavanaugh

Ron Cerosky Kevin Cherry

Chestnut Street Baptist Church

Child Guidance & Family

Solutions Bill Cocain

Community Support Services

Regina G. Conti County of Summit ADM

Board County of Summit Board

of DD

County of Summit Dept. of Job & Family Services Cheryl J. Crabtree

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Terry and Sharon Dalton Michelle and Brian Davids

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Susan DeCarlo Michael L. Deiwert

Joseph and Marianne Doman

Donna Donaldson Mario Donatelli

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Debi Furgerson Jean F. Gadd

Marian Geiser Thomas and Geraldine R.

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Jeffrey and Barbara Hale

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John and Karen January Chervl Ann Jelinek

Gizelle Jones Julie and Mike Moldvav

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Danielle J. Kimmell Brett L. Kimmell Douglas L. Klein Michael and Cathy Klein

Dr. Mary Beth Kluge Anna Kovalycsik

Jim and Rhonda Kroeger Cheryl Lynn Kukwa Sandra L. Laktash

Megen Lanham Eileen Leiby

Debra Mae Lemke Alice Lewis

Aimee Linderholm Michael Lupica

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Jerod R. Marker

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Mary Anne and C. Allen

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Judy Pier Beth Piglia Michele Pitman

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David and Joann Robb Patricia L. Robinson Brandon Russell Rori Santiago

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Maureen Van Duser

Paul Verderico

Russ Vernon

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Elizabeth Clark **Emergency Fund**

BJ's Charitable Foundation The Henry V. & Frances W. Christenson Foundation Mary and Dr. George L. **Demetros Charitable Trust** Joseph and Marianne Doman The Dominion Foundation Robert O. & Annamae Orr Family Foundation Steve and Cherie Shechter The Sisler McFawn Foundation

The Welty Family Foundation WITAN Proceeds from the Employee of Distinction Luncheon Generous individuals from the community

Ralph Alexander **Scholarship Fund**

Kelley Bush Janet Morrison Alan Morton

Rev Carter Endowment Fund

Bob and Susan Berk

Service Center Fund

Jerry J. Davis Michael A. Eny

Vintage Collection

Canton Woman's Club, Inc. Tracy Keenan Laura Miller

WEYE Radio Reading

Timothy Binkley Paul J. Boncaldo Charitable Trust Benjamin A. Harris, Jr. JAH Foundation Captain Bill and Nancy Meyer

Youth Employment **Opportunities to Work** KeyBank Foundation

In-Kind

The 356th Fighter Group Akron Art Museum Akron Colonial Florist, Inc. Akron Heat Professional Basketball Team Akron Life Magazine Akron Racers Women's Professional Fastpitch Softball Team Akron RubberDucks Akron Symphony Akron Zoo Allen Marketing Asuama Yeboah-Amankwah Anonymous Apple American Group Arrowhead Golf Club Stephanie Ballinger **BCG & Company**

Beverly's Invitations & Stationery Boy Scouts of America. Great Trail Council, Camp Manatoc, Peninsula, Ohio Chris and Michael Brauning Brennan, Manna & Diamond, LLC Britton Gallagher Bunker Hill Golf Course by Jeff Winer Cabot Creamery Cooperative The Cake Lady Callatis Spa Canton Ballet Danielle and Jeff Cantrell Carrie Stranger Dog **Grooming at Booney** and Pooch Chick-fil-A Montrose The Children's Museum of Cleveland The Cleveland Browns Cleveland Botanical Garden Cleveland Metroparks Zoo Cleveland Orchestra/ Severance Hall Connecting Touch Therapy and Wellness Center, Inc. Cortland Banks Deer Pass Golf Course Don Pablo's Downtown Akron Partnership Falling Waters Spa Funny Stop Comedy Club Gardner Pie Company Gavin Scott Salon & Spa Good Time Entertainment Goodwill Retail Stores Goodwill Team The Goodyear Tire & **Rubber Company** G. Bertrand Harper International Soap Box Derby Jo-Ann Fabric and Craft Stores Gizelle Jones Margaret Jordan Wayne Kaipainen Kalahari Resorts, Sandusky Ken Stewart's Grille Kent State University

Danielle J. Kimmell

Mary Beth Kluge

Little Tikes

Little City Grill

Kiraly Fencing Academy

Lucia's ... the salon on main Lucky Shoes Inc./ New Balance Lucy Desi Center for Comedy Luigi's Italian Restaurant Kurt Lutz MAPS Air Museum Mayatux Eric and Nan McClenaghan J.J. Mesko-Kimmich Metro Parks serving Summit County **METRO Regional Transit** Authority Microsoft Mvers Industries Lawn & Garden Group The National First Ladies Library C. Allen Nichols NIKE, Inc. **NSK Industries** Adam O'Donnell and Patricia Cantrell Ohio Wine Producers Association Papa Joe's Vicki Paris The Peanut Shoppe Pearl Coffee Company Pine Lakes Golf Club Pita Pit Portage Country Club Vicki Prussak Reserve Psychological Consultants, Inc. ReWorks Gary L. Rickel and Karen Krino Rinky Dink Family Fun Center Robert J. – Events & Catering Rockin Robin's Amazone Family Entertainment Center Roetzel & Andress Sacks Thrift Avenue

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In Memory of

Charles A. Barragato & Co. LLP Hermann, Cahn & Schneider, LLP Levy Holm Pellegrino & Drath LLP

Robert & JoAnn Ellis Nan and Eric McClenaghan

R.J. and Laura Nemer James D. and Sandra L. Troxell

Patricia Ann Gough Beverly Sherrard

Leadership

Members of the board of directors are elected for a three-year term with members rotating off annually. The board provides leadership, guidance, support and assistance to Goodwill in its mission fulfillment.



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Dr. Raj Aggarwal, CFA University of Akron

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Meaden & Moore, Ltd.

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Parker Berry II, CIC

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A. . . . Tana O I alaal

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West Point Market

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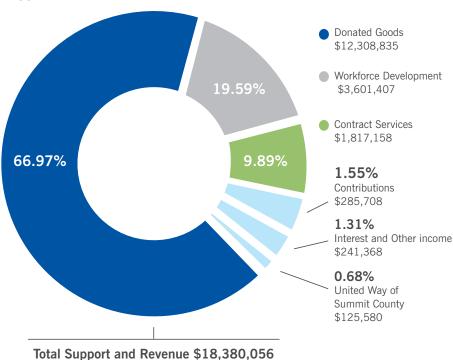
J.C. Whitlam Manufacturing Co.

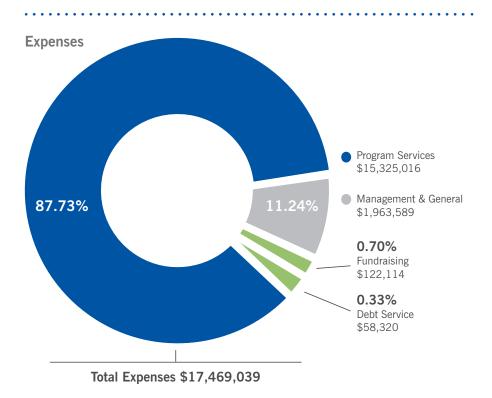
Steven D. Wilt

CAPTRUST Financial Advisors

2013 Financials (un-audited)

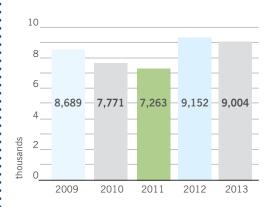
Support & Revenue



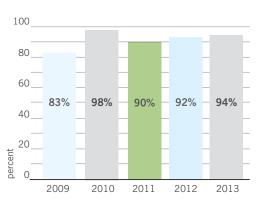


Change in Investments \$817,226 Change in Net Assets \$1,728,243 Net Assets Beginning 2013 \$11,282,156 Net Assets Ending 2013 \$13,010,399

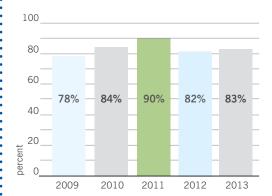
Numbers Served



Placement Rate



90-Day Retention Rate



Events and Volunteer Services

Outreach to Support the Mission

Each year Goodwill has a set of key events to educate, support and raise funds for its mission. The key events include:

Goodwill Week

A week is set aside each year to help educate the public on Goodwill's mission, including tours and special events. Last year more than 100 tours were provided at its headquarters.

Employee of Distinction Luncheon

The elements most often missing from an employer's compensation package are recognition and appreciation. Goodwill offers this luncheon to area employers as an opportunity to give their stellar employees the recognition and appreciation deserved. Every honoree is acknowledged at the event, listed in the commemorative program, and in the running to be named one of the top five Employees of Distinction. Last year, with the

help of Co-chairs Randy Katz of City Scrap & Salvage and Mary Ann Roach of Bridgestone Americas Tire Operations, 51 outstanding employees from 25 area companies were recognized. The top winners included:

Aretha (AJ) Brown, cognitive enhancement therapy administrator Community Support Services, Inc.

Steve Case, senior clinical consultant co-occurring disorders Child Guidance & Family Solutions

Rodd T. Coker, vice president business development/community engagement White Hat Management

Diane Harold, senior coordinator/finance systems/info technology Bridgestone Americas Tire Operations

Lamonte Wilborn, *laborer City Scrap & Salvage*

Taste of Vintage

In 2013 Goodwill's gala fundraiser, led by Honorary Event Chairs George and Beth Sherwood, raised more than \$65,000. Nearly 600 guests attended the event full of food tastings offered by a variety of restaurants and specialty businesses, silent and live auctions, as well as an outstanding showcase of fashions from Goodwill's Vintage Collection. In addition, Jerry H. Welty's philanthropic efforts in the greater Akron community were honored along with a special dedication to Rebecca Babcox (1951 – 2012) for making a difference through outstanding service to Goodwill's fund development and marketing programs. The agency couldn't have achieved this success without the help of its many sponsors, restaurants/specialty businesses, models and volunteers.





Above right: Samantha Bricker Right: Jerry Welty and Maria Waller







Taste of Vintage guests during live auction

Volunteer Services

Goodwill would like to thank the 2,483 volunteers that spent time helping at its facilities throughout 2013. They provided the agency 31,785 hours of service. The volunteers included many area colleges, universities, high schools, church groups and other individuals. In addition, the agency would like to make special mention of its Good Turn Day volunteers from the Boy and Girl Scouts. During the two Good Turn Days in March and November, the scouts provided more than 145,000 pounds of donations.



Girl Scouts on Good Turn Day in November

2013 Menu Sponsors

Thank you to the following sponsors that supported all of Goodwill's events throughout 2013.

- BCG & Company/BCG Systems
- Bober Markey Fedorovich
- Eric & Nan McClenaghan
- Fifth Third Bank
- FirstMerit Bank
- Meaden & Moore
- Roetzel & Andress
- The Rubber City Radio Group, Inc.
- W3 Wealth Management, LLC
- White Hat Management

2014 Event Calendar

Scouts on the Move: March 22 - April 19

Annual Meeting and Celebration of Champions: March 27
Event Chairs: Kim and Chas Schreckenberger

Goodwill Week: May 5 - 10

Employee of Distinction Luncheon: September 3

Event Co-chairs: Mary Ann Roach and Maureen Van Duser

Good Turn Day: November 1

Taste of Vintage: November 20 Honorary Event Chairs: George and Beth Sherwood

Estate Pickup Service

Creating More Options for Donors



In 2013 Goodwill launched its Estate Pickup Service for Summit, Portage and Medina Counties. While still in the early stages of growth, it had nearly 60 pickups totaling 60,000 pounds of treasures from private individuals, businesses, organizations and community events.

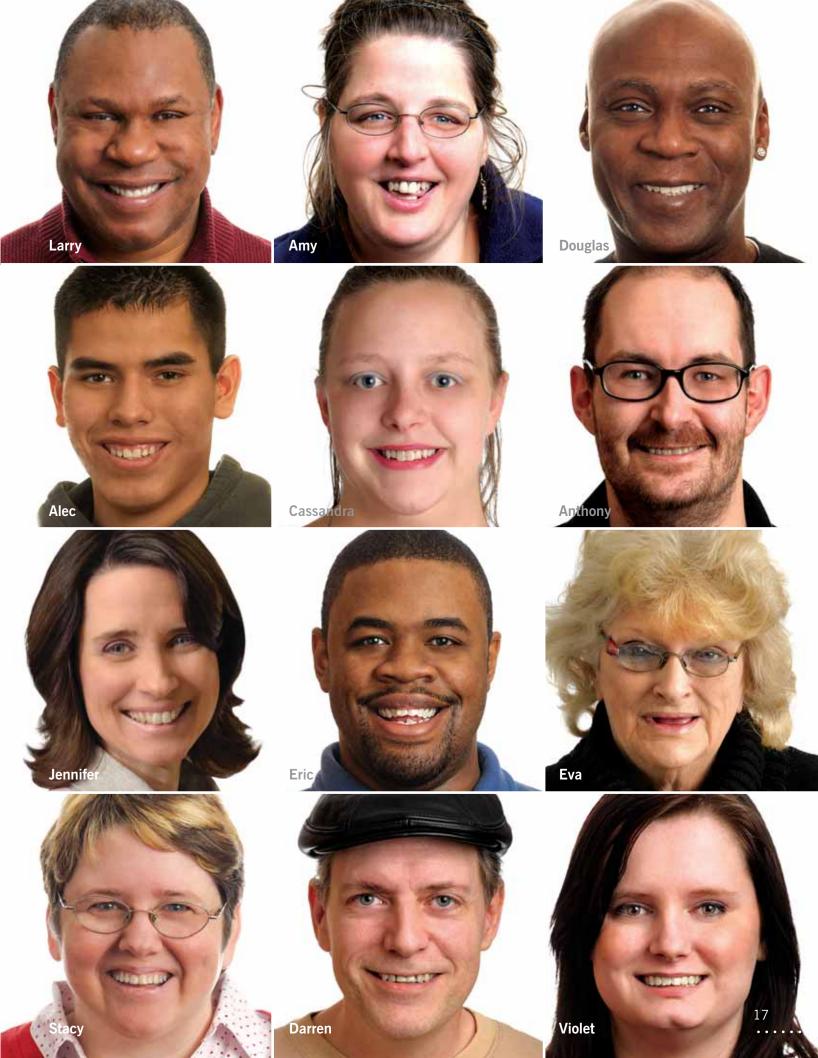
The service requires two rooms, or a minimum of ten pieces of furniture, and a large quantity of gently-used bagged or boxed household goods or clothing. The Estate Pickup Service is an ideal solution for families during transitional times such as:

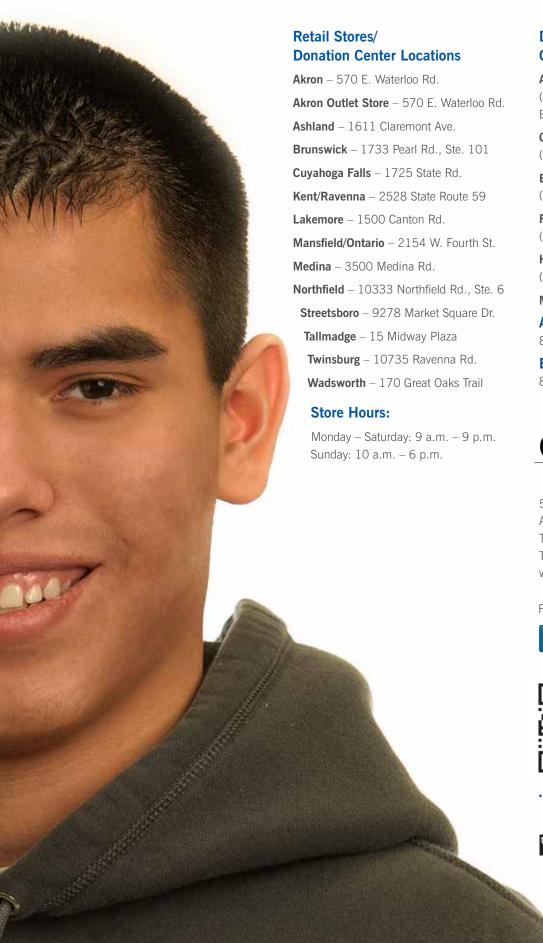
- Downsizing into a smaller home or condo
- Transitioning to a retirement community, assisted living or nursing home

- Passing of a loved one
- Remaining items from an estate sale
- Caretaker making room to accommodate an individual moving into their home

In addition to this service, Goodwill accepts donations of cars, trucks, motorcycles, campers, trailers, recreational vehicles and boats. For more information visit the website at www.goodwillakron.org or for Estate Pickups call 800-989-8428 and vehicle donations call 800-826-0980. These services provide additional options for donors to support Goodwill's mission to help individuals, like those shown on the facing page, prepare for, find and retain employment.







Donation Center Only Locations

Akron - 420 South Hawkins Ave. (Saint Sebastian Parish, Byrider Hall parking lot)

Coventry Township - 3235 Manchester Rd. (Acme parking lot)

Ellet - 2420 Wedgewood Dr. (Acme parking lot)

Fairlawn - 565 S. Cleveland-Massillon Rd. (Grace Church parking lot)

Hudson – 5381 Darrow Rd. (Behind Regal Cinema)

Mansfield – 1280 Lexington Ave.

Auto Donations

800.826.0980

Estate Pickup Service

800.989.8428



Akron, OH 44319 Tel: 330.724.6995 Toll Free: 800.989.8428 www.goodwillakron.org

Follow Us:















DONATE STUFF. CREATE JOBS.



Certified to ISO 9001 : 2008









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